The Official Publication of the Tampa Bay Inventor's Council

7441 114th Avenue North, Suite 607, Largo FL 33773-5124

FEBRUARY 2004

The Tampa Bay Inventor's Council is here to help you succeed, forge ahead, maintain your purpose, and achieve what you intend to. Everyone in this group is behind you.

Last Meeting

Our last meeting was very interesting. Our speaker, Eddie Isin, who is the producer of Tampa Bay Stepping Out, has come to TBIC with an offer to produce an invention program using our inventors. He explained in great detail all the points that make this proposition very hard to say "no" to. Here is a brief explanation of the proposed idea.

A TV show to be called Invention and Innovation that features inventors and their products. Each week the show will profile several inventors and allow them to talk about their invention ideas and their needs. The show will also include a multi-media website with web video of each inventor, contact information and a brief description of their product.

The financial details are still being worked out at the moment but basic idea is rather than one individual having to spend thousands to produce a website and TV production- many inventors pool together and offset the production costs.

As we gather more details about this venture and we're are able to explain them so that everyone understands the proposal, we will keep you informed by newsletter and announcements at our regular meetings. In the meantime you may visit Mr. Isin's website for more information. Go to www.cmpvideo.com or www.tbsteppingout.com.

Next meeting

In case you haven't "heard it through the grapevine" yet, our first meeting of the month will be another 'Invention Audition' for the Reliant Group. They will be looking at demonstrations of ten more of our inventions. The inventors that will be showing their products have been contacted. This will be the second time Reliant has been here to see us, and they will be back approximately every sixty days to look at more inventions.

Judging by our regular meeting attendance in the recent past, it would be a good idea to get here early, network with your friends, and then grab a good seat in the meeting room before it's 'Standing Room Only'. You don't want to miss this one!

All Meetings Held At:
7441 114th Avenue North
Suite 607
Largo FL 33773
on the
Second & Fourth
Wednesdays
each month

For More Information: Call 727-548-5083 8:30 am -- 5:00 pm Monday -- Friday



FEBRUARY 2004

A Message from Our President

Another month has passed and hopefully we are all a couple notches further along with our inventing plans. Gary has decided to adorn me with a wig since we celebrate Presidents' Day in February, which seems appropriate for us, since some of our early leaders were also early inventors.

I understand that three members are in the contract negotiating stage for their products based on a meeting in Miami on February 1st. I call your attention to Mr. Simmons progress letter found elsewhere in this newsletter.

We had the Tampa Tribune visiting us at our last membership meeting. The latest is that there should be something in the paper in the next three weeks so keep an eye out. The reporter, Mr. Phil Morgan and the photographer toured the facility and talked to a good cross-section of members

I'd like to use the balance of the column to push a resource I think is being poorly utilized by members at present. The TBIC has a booth at the Wagon Wheel Flea market with an exhibit platform, computers and tables for accomplished and novice inventors to present their products. As I've repeated, and our January seminar speaker Bob Dematteis (inventor of the plastic grocery bags) confirmed recently, there are plenty of people who will make your product for you, but nothing happens till someone BUYS your product. Whether your project is in the planning, late prototype or ready-to-go stage, it can't but help you plan or position your product by hearing from the 5,000 or more attendees each weekend. You may hear of additional applications for your item, possible improvements, or round up additional information for use in brochures, business plans or pitching your product to a potential licensee.

Your cost to do this? NOTHING! You merely sign up to staff the booth for an allotted period of time. So give Jennifer a call at TBIC and arrange for her to pencil you in.

Again this is inventors helping inventors- not enabling them. If you want something to happen, you need to make an effort or you'll still be "thinking about it" next year . . . , when someone else does it.

George Mouzakis

Helkel

Seminar Speaker, January 21st Bob DeMatteis

We were very fortunate to have Bob speak to us on the Wednesday night of our off-week. Bob donated his time to explain the practical ins and outs of commercializing inventions. We plan on presenting a detailed analysis of his seminar in our next newsletter but I'd like to summarize some very telling points and strategies he enumerated from his very successful experience. Bob usually has licenses for his products before he has even filed for a patent. In fact in his best cases, he has actually had the licensee pay the patenting expenses.

Very rarely does Bob sell his invention outright. He usually licenses on either an exclusive or non-exclusive basis. He pointed out that you can't normally get a licensee to agree to a performance clause (= minimal royalty payment) in a non-exclusive license situation, but that you sure had better in the case of granting an exclusive license.

Another point he suggested is to become an expert in a certain area. That way, after your first invention in that area, it is easier to get the ear of another licensee in the same area, without having to educate them on your expertise. Bob stated that spending the average of an hour a day on your subject will make you a national expert in less than three years.

And he once again stated a principle we are all learning: making the product is only the beginning. It's getting someone to buy it that counts and puts money in your pocket.

Bob also emphasized the need for keeping notes of your progress and making periodic entries to prevent any claims that you abandoned your invention. His wife publishes The Scientific Journal, an excellent notebook that is advantageous because it was signed off on by a patent attorney. The most salient feature is the

beginning of the notebook which gives a distilled summary of the invention process, including drawing basics and a "Cliffs Notes" version of numbering conventions required by the Patent Office. It does such a good job (and Bob has given us such an excellent price on them), that The Scientific Journal has become the new "standard issue" notebook for currently renewing or new TBIC Sustaining Members. If you are not a sustaining member, but wish to obtain one of these notebooks for a donation of \$12 to TBIC, call Jennifer if you are interested.

For those unaware, Bob is responsible for all those self-opening plastic grocery bags, a wonderful serendipity of lower material cost and labor savings. The bags have spread to fast food outlets and many other applications. His initial concept began one day when he envisioned the concept and stopped for lunch to lay it out on a Burger King placemat. From that first idea seventeen years ago, Bob now has over 20 U.S. patents.

Bob's main focus at the moment is a valve bag made of plastic into which concrete products are filled. One of the major markets for this bag, which allows concrete mix to weather the elements without becoming a boat anchor, is China. The government has already approved the product for use. Now comes the next objective of supplying the Chinese.

He now divides his work efforts between teaching, writing books and programs in the invention area, and conducting seminars. Bob's landmark book *From Patent to Profit* is extremely useful for all us wanna-be's. He has promised to come again.

№ -- gm

Pat On The Back

This month's *Pat on the Back* goes to Robert Aiken and Earl Cram. The first week that we were at the Flea Market, Robert Aiken was there to help. He stayed the whole day and he doesn't even have a product to display! Earl Cram has been there almost as much. Thanks to the both of them, we have had some great success with the Booth! Thank you Robert and Earl for being so involved and helpful.

₱ -- jk

Would you like to contribute an article or editorial message to this newsletter? Just write up your contribution and email it to *admin@tbic.us* or fax it to 727-547-5490.

Material must be received no later than the last day of the month prior to the next publication.

Dunedin Library Project

Ellie Esposito is heading up the display program for the libraries and has displayed a few of our member's inventions there. The items will remain on display through the month of February. If you have an invention that meets the required dimensions and would like to know more about the project or find out if your item made it into the display, you can contact her at 727-442-4802 between the hours of 4pm - 9pm Monday through Friday to get more details.

Items will need to be on the small side to be displayed.

The case size is: 5 " L x 2ft. 4 in. W x 9" H

The Library is located at: 223 Douglas Ave. Dunedin FL 298-3080

⋒ -- jk

Flea-Market Booth

At the last meeting, we made the announcement that we were in need of help at the booth. When I looked at the sign-up sheet I saw that only one person had signed up to work a future date. I understand that the weather might have played a part in keeping some away but those of us that were there can assure you that you're missing out on a great experience. I was there with my Headrest and the feedback I received was better than a focus group!!

The people told me things that I needed to know about my product. Things that will help me market my invention to better suit the needs of the people who will actually be buying it.

I had other products and Brochures there to attract attention. I thought that the more there was to look at the better and it did keep them coming over to see things that they've never seen before.

If this booth does nothing more than give you a feel of what a trade show situation might feel like and lend a little experience to that, then you will have learned something of great importance. And if you are like Robert Aiken and you don't have an item to show but you are willing to help out your fellow members by manning our Booth then we need YOU!!! Please call me and sign up for a near future date.

Thank you, Jennifer

₱ -- jk

SPEAKER FOR FEBRUARY 25th

Our speaker for February 25th is Mr. Russ Van Zandt. Mr. Van Zandt was named to the Board of directors of The Veridien Corporation on October 28, 1997. He graduated in 1962 with a B.A. in Mathematics from St. Michael's College in Vermont and was graduated in 1973 with an MBA from Florida Atlantic University.

Mr. Van Zandt is the past President and CEO of ELA Medical in Minnesota. ELA is a manufacturer and marketer of pacemakers and implantable defibrillators.

Among many other prestigious positions, Mr. Van Zandt started as Personnel Director at a division level and rose through the ranks to reach the President's position of Bard Vascular Systems Division in 1992.

We hope that those of you who took advantage of our Affiliate Program over the holidays, had a good experience. We hope that you will continue to make your purchases this way. For those who haven't tried the program or don't know how to use it can go to the TBIC web site, www.tbic.us and click on 'General Information'.

Just A Note

We would like to remind our members that our board meetings are open to you if you would like to sit in on them. We usually meet at 6:00 on regular meeting nights in the conference room of ICTT. If there are more people than chairs, we will move to the meeting room.

GENERAL MEETINGS CALENDAR

Monthly Meetings

Feb. 11, 2004 7:30 pm Feb. 25, 2004 7:30 pm

Monthly Meetings

March 10, 2004 7:30 pm March 24, 2004 7:30 pm

Membership

Make your inventing process more effective and more fun!

A few benefits you will enjoy:

- Monthly Newsletters
 - Luncheons
 - Free Workshops
- Updates on Legislation affecting the industry
- Current Industry News

Bring a Friend!

Membership Director: Jennifer Knoepp



BY THE WAY ...

If you have any business to be taken care of on the night of our meetings, please plan to arrive by 6:30 to give us plenty of time to take care of your needs before the meeting starts. We would like to start our meetings promptly at 7:30 as planned. So, if you need to renew or upgrade your membership, or if you have any other inquiries about your membership, newsletter, badges, etc., just plan to come in plenty of time to attend to it before meeting time.

NEED SOME HELP?

Would you like to have help in doing some patent or trademark searches, or to get some advice from an expert? John Blue is making himself available here at TBIC before each meeting at 6:00 pm. He will help in any way he can to see if your idea, logo, trademark, etc. is already in use. Here is some further contact information for him:

JOHN D. BLUE the INVENTORS MENTORSM

USF #30132 4202 E. Fowler Avenue Tampa FL 33620 Phone/Fax: 813-972-3815 Email: finjb@yahoo.com

Please email him or go to his Website for further details at: www.finjb.com

BULLETIN BOARDS

All items to be placed on our bulletin boards should be given or sent to Jennifer Knoepp, our TBIC secretary. These items will be dated to stay on the Board for two months, after which they may be resubmitted, if there is room. Otherwise, that item will have a one-month waiting period.

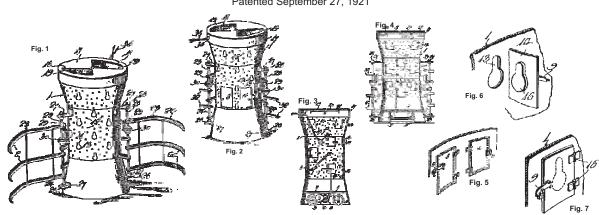
TBIC reserves the right to determine the suitability of all items posted. TBIC neither investigates, promotes, endorses nor profits from the information provided and will govern themselves accordingly.

Wacky Patent of the Month

(brought to you by www.colitz.com)

MAN-CATCHING TANK

STANLEY VALINSKI Homestead, PA Patented September 27, 1921



This invention relates to a man-catching tank and it is especially, although not necessarily, designed for use in banks for catching and holding burglars or the like.

The principal object of the invention is to provide a device of this class embodying a portable motor-driven armored tank or watch-box for the watchman, this box being equipped with peep-holes, gun-openings and other conveniences, and having on its exterior novel means for grabbing and holding the thief until assistance arrives.

Another object of the invention is to provide a device of the above mentioned class including the aforementioned constructional features together with a steering device, inclosed means for actuating the catching and holding device, a ventilator, and a novel signal device leading from the tank to a nearby police station or other point from which assistance may be obtained.

Other objects and advantages of the invention will be apparent during the course of the following description.

In the accompanying drawings forming a part of this specification and in which like numerals are employed to designate like parts throughout the same:

Figure 1 is a perspective view of a device constructed in accordance with this invention, the holding and catching device being shown in ineffective position.

Fig. 2 is a view similar to Fig. 1 looking at an opposite side of the tank and showing the catching and holding devices in operative position.

Fig. 3 is a central vertical section taken through the device.

Fig. 4 is a view like Fig. 3 taken at right angles thereto.

Figs. 5, 6 and 7 are detail perspective views of the doors by means of which entrance is gained to the tank, and the automatically closing doors for the gun-openings.

SUCCESS COMES IN MANY WAYS

The marketing of a product is done in many ways. Some products have national appeal and may or may not be seasonal. Others may be more suited for a region, like North or South, while others may appeal to a gender or age group. Then we must deal with the fact that many marketing channels also have target audiences. Some target housewives in the 35 to 55 age bracket. Some target home shoppers, while others aim at the sports market. One of the most difficult tasks for TBIC and ICTT is to find the top marketing firms in every category. But we must start somewhere, and that we have done, and done successfully.

Out of the twenty-one inventions shown to a national marketing firm in December, three have passed all of the challenges of four separate and distinct evaluation panels and are now moving to the contract stage for national mass marketing.

Four or five others have been selected for "niche" markets. Now, for the first time in the history of TBIC, the council, in conjunction with ICTT, has been responsible for getting inventor projects all the way to the national mass market. The selection of these seven or eight products does not by any means indicate that the other fourteen are not marketable. In fact, we are continuing to work with other national marketers to bring similar success to many others.

Reliant, the U.S. division of Thane International, in cooperation with TBIC and ICTT, has become a major player for our membership. Reliant has taken us and our products to several other national firms and has proven that they are the leaders in the industry and have tremendous influence.

The Miami trip on Sunday, February 1st, proved to be the culmination of the formation of a marketing consortium, that will make TBIC and its members one of, if not the most, successful organizations of its kind in the world. Providing our members with multiple routes to mass markets for their products.

This February 1st meeting was the culmination of ten months of intensive work, which has broken the ice and opened unbelievable channels for new products. On Wednesday, February 11th, the Reliant team will return to our facilities to evaluate ten more inventions and they will do the same every six weeks for the foreseeable future.

This means that during the year of 2004, that eighty of our inventors will have the opportunity to present their invention to the top national marketing firm in the world. If our track record holds, twenty-five or twenty-six of them will be chosen for national mass marketing. Our relationship with Reliant and others brought by them does not preclude licensing or outright sale of patent rights to others. Several such arrangements are now ongoing.

One of the keys to our future success is to increase our membership. Right now we do not have eighty products ready for the market. QVC, one of the Miami participants, stressed the importance of numbers. The lady who makes the choices there stressed the need for growth and pledged her cooperation in referring new member candidates to us. The confidence placed in our organization by Reliant, QVC and others in the consortium is to be cherished and we must meet the challenge.

To do so, we must maintain a high-level of interest and participation in TBIC's activities, especially those involving getting new members. All of us must participate in getting the word out. Those of you who are still in the idea or concept stage should renew your efforts to bring those ideas and concepts to fruition.

Opportunities for inventors have never been better. TBIC has provided those opportunities. Now each member must decide for themselves whether or not they will be a part of this great opportunity.

Calvin Coolidge once said: "Nothing in the world can take the place of persistence. Talent will not, nothing is more common then unsuccessful men with talent. Genius will not, unrewarded genius is almost a proverb. Education will not, the world is full of educated derelicts. Persistence and determination alone are omnipotent."

Paul Simmons

SOMETHING NEW

We have the Patent Pro software at our facility and, if you are a Sustaining member, you may call to set a time to come in and use it to apply for your Patent. This software gives step-by-step instructions that are very simple and easy to follow.

Here is a tip for you that one of our members realized as they used the Program. You will need to have drawings of your invention at some point. This is one of the things that take time in this process. Depending on how complex your project is, you may need to hire someone to do this for you or you may be able to do these yourself. With the information that is available here, you can learn how to make suitable drawings to submit with your application. The point is, you will need to have these done and it is a time consuming process either way, so keep it in mind when you are ready to start the patent process.

FOCUS GROUP

We're anticipating a busy night on February 11th, since it is the second showing of products to Reliant, so we will only have one Focus Group presenter which will be Bob Wheeler.

If you would like to be a focus group presenter, for our next meeting or at a meeting next month, contact Jennifer at the TBIC office, 727-548-5083.

At each Focus Group meeting, we would like to have at least twenty TBIC members to stay after the regular meeting to listen to the presentations and fill out a questionaire for each item presented. This should only take about 30 minutes. Please volunteer if at all possible. It is important to your fellow inventor.

Members are invited to write letters for inclusion in the newsletter.

Email to gem@alumni.uchicago.edu, fax to 727-547-5490 or mail to TBIC at our office address.

Letters should be brief, to the point, and be accompanied by member name, email address . and phone number. Letters can be edited for clarity, taste and length. Letters will be printed as room permits.

Opportunity Knocks

By Paula K. Davis

Cultivating young minds to point towards a successful future is a task within itself, but this task is one that embodies the Leadership and the Tampa Bay Inventors Council. It is a tremendous undertaking to commit to inspiration, dedication, and determination, but in developing this program for the Future Inventors of America it was important to remember those traits.

There are so many times that kids will become wide-eyed because they see the possibility to explore. At some point in our adult lives we tend to narrow our view and become more cynical. Now is the time to take those eyes wide open and show them the extraordinary possibilities that will lead to success.

The Jr. Einstein Club has much to offer and not just for the younger members that will join but for the veteran members to take a look through the eyes of possibility. The results that come from this new club will be the result of the members and the mentors, a combined effort of everyone. Molding young inventors into successful inventors will be hard work, but hard work rewarded with success.

I was motivated to put this program together to help area kids in doing something with their ideas. I wanted kids to realize how important their thoughts can be and how they can be turned into success stories. Providing a place where people genuinely want to advance those around them.

TBIC will be the first and only inventors to involve kids in a one-on-one capacity. After a search of over 8,000 on-line sites, we saw the need to include kids in on what TBIC has offered it's already growing member status, with over 141 members.

An opportunity to learn, to help, and to become a successful inventor.

We are already in the process of soliciting schools in Pinellas, and Pasco County Areas. So far, the response has been a true interest. There's plenty to learn about working within the school system process.

The Mentoring Program will be TBIC members who volunteer to assist the Jr. Einstein Members in developing inventions. Mentors will assist in the same way they would the adult members.

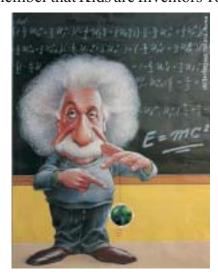
Jr. Einstein Members will have their own area that they will meet separately from the regular TBIC members but still be able to view the regular TBIC meetings via closed circuit TV.

Jr. Einstein Members will be assisted by TBIC to file applications for Scholarships through NSTA (National Science Teachers Assoc.) of which Longevity Lifestyles is a member.

The program is in the final stages of development and approval, but for some of us, we like to hit the road, running. Once approval is given by the TBIC Board we will begin full recruitment of both Jr. Einstein Club members and Mentors.

As the great Vince Lombardi said, "Great leaders aren't born, they're made".

Remember that Kids are Inventors Too!



FEATURE ARTICLE FOR FEBRUARY

More Women Inventors

Liquid Paper Bette Nesmith Graham (1922-1980)

Courtesy, Mary Bellis http://inventors.about.com/library/inventors

Bette Nesmith Graham was a secretary and a single mother who used her own kitchen blender to mix up her first batch of liquid paper.

It was originally called "mistake out" and was the invention of Bette Nesmith Graham, a secretary in Dallas and a single mother raising a son, Michael (*The Monkees*). Bette Nesmith Graham was an artist and use to handling paints and inks. She used her own kitchen blender to mix up her first batch of liquid paper, the substance used to cover up mistakes made on paper.

Bette Nesmith Graham never intended to be an inventor; she wanted to be an artist. However, shortly after World War II ended, she found herself divorced with a small child to support. She learned shorthand and typing and got a job as an executive secretary. An efficient employee who took pride in her work, Graham sought a better way to correct typing errors. She remembered that artists painted over their mistakes on canvas, so why couldn't typists paint over their mistakes?

Bette Nesmith Graham put some tempera waterbased paint, colored to match the stationery she used, in a bottle and took her watercolor brush to the office. She used this to correct her typing mistakes... her boss never noticed. Soon another secretary saw the new invention and asked for some of the correcting fluid. Graham found a green bottle at home, wrote "Mistake Out" on a label, and gave it to her friend. Soon all the secretaries in the building were asking for some, too.

In 1956, Bette Nesmith Graham started the Mistake Out Company (later renamed Liquid Paper) from her North Dallas home. She turned her kitchen into a laboratory, mixing up an improved product with her electric mixer. Graham's son, Michael Nesmith (later of The Monkees fame), and his friends filled bottles for her customers. Nevertheless, she made little money despite working nights and weekends to fill orders. One day an opportunity came in disguise. Graham made a mistake at work that she couldn't correct, and her boss fired her. She now had time to devote to selling Liquid Paper, and business boomed.

By 1967, it had grown into a million dollar business. In 1968, she moved into her own plant and corporate headquarters, automated operations, and had 19 employees. That year she sold one million bottles. In 1975, Liquid Paper moved into a 35,000-sq. ft., international headquarters building in Dallas. The plant had equipment that could produce 500 bottles a minute. In 1976, the Liquid Paper Corporation turned out 25 million bottles. Its net earnings were \$1.5 million. The company spent \$1 million a year on advertising, alone.

Bette Nesmith Graham believed money to be a tool, not a solution to a problem. She set up two foundations to help women find new ways to earn a living. Graham died in 1980, six months after selling her corporation for \$47.5 million.

-	ebruary s I	- nventions - ra	amous Trademar	ks, Copyright	s, and Patent	I_
1 1788 The first US steamboat patent was issued to Briggs à Longstreet.	2 1869 James Oliver invented the removable tempered steel play blade	3 1690 The first paper money in America was lesued in the colony of	1824 J. W. Goodrich introduced the world to the first rubber galoshes.	1861 Samuel Goodale patented the first moving picture peep show machine.		7 1804 John Deere, ploneer manufacturer of agricultural implements was born.
1983 Matthews, Tansil and Fannin obtained a patent for a digital voice mail system.	Alvarez received a patent for	Massachusetts. 1952 The first episode of the TV program "Dragnet" was copyrighted.	1941 Roy Plunkett received a patent in for "tetrafluoro- ethylene polymens" (TEFLON)	32	1947 Frank Capra's "It's a Wonderful Life" was copyrighted.	1995 Larry Gunter and Tracie Williams received a patent for a personalized interactive storybook
8 1916 Charles Kettering received a patent for a self- starting automobile engine.	9 1811 Robert Fulloo was granted a patent for the practical steamboat.	10 1976 Sidney Jecoby was granted a patent for a combination smoke and heat detector alarm.	11 1973 National Inventor's Half of Fame was founded on the anniversary of Thomas Edison's birth in 1847.	12 1974 Stephen Kovacs received a patent for a magnetic heart pump.	received a patent for male baldness solution.	14 1854 Horace Smith and Daniel Wesson patented a firearm.
				1983 The circular thing that keeps the pizza from hitting the inside of the box top (colled a "package saver") was invented by a guy from New Jersey.		The 14th is also Valentine's Day and someone has patented romance.
15 1972 William Koff obtained a patent for the soft shell mushroom shaped artificial heart.	16 1932 James Markham received the first fruit tree patent for a peach tree.	17 1827 Chester Stone patented a washing machine.	1879 Auguste Bertholdi was granted a design patent for the Statue of Liberty	19 1878 Thomas Edison received a patent for the phonograph.	20 1846 John Drummond was granted a patent for molds for the manufacture of candles.	21 1865 John Deere received a patent for ploughs.
					1872 Luther Crowell patented a machine that manufactured pager bags.	
22 1916 Emst Alexanderson was issued a patent for a selective radio tuning system.	23 1943 The song "As Time Goes By" from the movie Casablanca was copyrighted.	24 1857 The first perforated <u>United</u> States postage stamps was delivered to the government.	1902 John Hofland was granted a patent for a submarine.	26 1870 The first New York City subway line opened. The short-lived line was pneumatic powered.	27 1900 Felix Hoffman patented acetyl salicysc acid — aspirin-	28 1984 Donald Meuldin received a patent for a knee brace.
		1925 HIS MASTER'S VOICE was trademark registered		1963 HCBIE surfboards trademark registered in 1963		
29 1860 Herman Hollerith the inventor of the first electric tabulating machine was born on a leap year.						
1972 KDOKY DOODLES were trademark registered						

©Mary Bellis

VOLUNTEERS

We could use some help here!! We are asking that those of you who could spare a little time before the meetings, please come in and help welcome people. Tell them what you know about TBIC. Help them with filling out a new visitor form so that we can all welcome them to the meeting and introduce them to the membership. We could also use help with running the popcorn machine and serving the bags of popcorn.

Membership Report February 2004

These are members who have joined, renewed or upgraded since 01/06/04.

Membership as of 2/6/04 142 Members

Active Members

Tom Arbasak Victor Cuellar Princess Jones

Sustaining Members

Terry Clark Kristine Stornant Eugene Foster Brad Holybee

Student Members

Sonya Chokshi

Renewals

Mohammed Dowlaty - Active Herbert Nelson - Sustaining

Did you join or renew during this time period and your name isn't listed? Please e mail George Mouzakis at gem@alumni.uchicago.edu or call him at 727-251-4056.

Promotional Opportunities

TBIC publishes a monthly newsletter for both existing and prospective members including copies to 61 Inventors Councils and Associations around the world. The newsletter will be accessible on the website, where members and other interested parties can find both current and archived issues.

THE SCHEDULE OF ADVERTISING RATES: (note there is a discounted rate for an annual prepaid subscription):

Full page \$100.00/issue \$1000.00/yr. ½ page \$60.00/issue \$600.00/yr. ½ page \$35.00/issue \$350.00/yr.

Submit copy in any text format, such as *.doc, *.wpd, *.txt, *.rtf, or in *.PDF format. Limited graphic arts assistance will be provided by TBIC.

Payment is to be submitted with your copy. Copy must be approved in writing prior to issue deadline.

All ads for selling products must include price and phone number.

Classified space will be available in four categories for 60 cents per word, 20-word minimum.

Categories are:

001 Articles for sale

002 Articles wanted

003 Service for Inventors.

004 Misc

Proof approval Deadlines are 3 weeks prior to publishing date.

Dec issue Nov 15, 2003

Jan issue Dec 10, 2004

Feb issue Jan 10, 2004

Mar issue Feb 10, 2004

Apr issue Mar 10, 2004 May issue Apr 10, 2004

June issue May 10, 2004

July issue June 10, 2004

Aug issue July 10, 2004

Sept issue Aug 10, 2004

Oct issue Sept 10, 2004

Nov issue Oct 10, 2004

TBIC has the option to refuse ads if the Board considers them inappropriate for the furthering of TBIC's overall goals. Council members may bring small for sale items which are advertised to TBIC Headquarters where the article may be viewed for one week following the publication of said ad.

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2003 OFFICERS AND BOARD OF TRUSTEES

George Mouzakis, President 727-518-9154

Russ Randall, Vice-President 727-938-1177

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Steve Gates 727-418-8788

Mark Jones 813-681-4554

Chris Salter 813-505-2995

Bob Sheridan 727-224-2856

Founder: Ron E. Smith

Need to Reach TBIC?

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Visit our web site for information on current and past happenings. You can download current and past newsletters in *.pdf format. You will need to have Adobe Acrobat Reader on your computer. If you don't already have it, go to

/readstep2.html
to download this free document
viewer.

www.adobe.com/products/acrobat

Newsletter Staff:

Executive Editor . . . George Mouzakis Editor Jennifer Knoepp Publisher Gary M. Simmons

To submit articles, send emails to: jknoepp8@hotmail.com or garys@ammeds.com

Articles and other items must be received by the first Tuesday of each month.

DUES DESCRIPTIONS

A **Student Member** at the \$25.00 rate must be a student. They may attend meetings and receive the Newsletter.

An **Active Member** (\$45.00) enjoys the benefit of attending meetings, workshops and seminars, socializing and networking with the other members, receiving the Newsletter. They may display their invention or product in the display area. They may also participate in the Focus Groups.

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If they are in need of prototyping, they may choose to have their prototype built at the facility, paying for the materials and labor, unless under contract with ICTT

These members have the privilege of using the Delphion Software to do an indepth patent search on their products. Also, the Patent Pro Software is available to do full or provisional patents. The new Sustaining members will receive a science book to record their invention progress.

Corporate Membership of \$250.00 will allow your corporation to elect up to three Corporate members to sit in on meetings as well as all of the above. Also, this membership will allow said corporation to have access to new products before they are introduced to the open market.

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